

## VISION NETWORK – PRICE BOOK (Version 3.1)

**NOTE:** This Price book is superseded by Price Book 3.1. Refer to the Vision Network [Website](#) for the current version of Price Book.

This is version 3.1 of the Price Book for Vision Network Pty Limited (ACN 087 533 328) (**Vision Network**). This version 3.1 of the Price Book supersedes and replaces all prior versions of the Price Book in their entirety.

This document sets out the pricing Vision Network provides to its wholesale Customers under Vision Network's Wholesale Service Agreement and is to be read in conjunction with that agreement.<sup>1</sup>

Vision Network may from time to time offer promotions relating to its products and services. Please refer to the Promotions Annexure to this Price Book for details on any promotions.

Vision Network reserves the right to change the price and non-price terms set out in this Price Book (Version 3.1) by issuing a new version of this Price Book with 60 days' notice.

The effective date of this Price Book (Version 3.1) is 1 August 2023.

All prices are GST exclusive.

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### SECTION 1: FIBRE TO THE BUILDING (FTTB) AND FIBRE TO THE HOME (FTTH)

- This section 1 sets out the prices applicable for Fibre to the Building (including Fibre to the Home) services, which are available at selected metro services in most Australian states.
- The pricing set out in [Part A](#) became effective on and from 1 January 2023 for all existing FTTB and FTTH service connections (other than G.Fast services) as at that date, and applies to all new FTTB and FTTH service connections (other than G.Fast services) made on or after that date.
- The pricing set out in [Part B](#) for G.Fast products became effective on and from 5 May 2022, and applies to all FTTB and FTTH service connections using G.Fast technology made on or after that date.

#### Notes:

- Vision Network previously offered a FTTB and FTTH product called 'Spectrum Smart Plans', where the Customer jumpers/installs the service (rather than Vision Network). The 'Spectrum Smart Plans' were discontinued as of 1 August 2023, meaning these products cannot be ordered after this date, and any FTTB and FTTH service connections on 'Spectrum Smart Plans' will need to be migrated to alternative products by 1 August 2023.
- Vision Network performs the jumpering/installation work for all FTTB and FTTH services.

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<sup>1</sup> Upon request, Vision Network will supply the declared Layer 2 wholesale access service to the extent required from time to time on the relevant terms. As at the date of publication, the relevant reference product and price under the ACCC's Final Access Determination in respect of the Superfast Broadband Access Service appears to be NBN Co's bundled CVC TC-4 and associated AVC TC-4 product components (25/5 Mbps) at \$37 with 1.5 Mbps of CVC included.

**PART A – PRICING IN EFFECT ON AND FROM 1 JANUARY 2023**

- The following table sets out the prices applicable for FTTB and FTTH service connections other than those which use G.Fast technology.

FTTB and FTTH SPECTRUM FREEDOM PLAN			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU UBE only	NTU - Shipping Fee
L2 FTTB/FTTH Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 25Mbps/5Mbps	25/5	\$39.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 50Mbps/20Mbps	50/20	\$45.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 50Mbps/20Mbps	50/20	\$47.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$10.00	\$0.00
L2 FTTB/FTTH Spectrum Data & Voice 100Mbps/40Mbps <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$67.50	\$99.00	N/A	\$0.00	\$10.00	\$0.00

**PART B – PRICING IN EFFECT ON AND FROM 5 MAY 2022**

- The following table sets out the prices applicable for FTTB and FTTH service connections which use G.Fast technology.

FTTB and FTTH G.Fast SPECTRUM SUPER FREEDOM PLAN			Standard Fees		Other Fees		
Vision Network Product Name	Speed (Mbps)	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
<b>L2 G.Fast Spectrum Data 250Mbps/50Mbps</b> <i>DS: 170 to 250 Mbps, US: 20 – 40 Mbps</i>	250/50	\$68.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
<b>L2 G.Fast Spectrum Data Max/50Mbps</b> <i>DS: 250 to 990 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00

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## SECTION 2: FIBRE TO THE NODE (FTTN)

- This section and the table below set out the prices applicable for Fibre to the Node services, which are available at selected metro buildings in the ACT.
- Vision Network performs jumpering/installation for all FTTN services.
- The pricing set out in the table below became effective on and from 1 October 2022.

FTTN SPECTRUM FREEDOM PLAN			Standard Fees		Other Fees		
Vision Network Product Name	Speed Mbps	MRC	Install Fee	Setup Fee	Cancellation Fee <i>(within 6 months of Service Commencement Date)</i>	NTU	NTU - Shipping Fee
<b>L2 FTTN Spectrum Data 25Mbps/5Mbps</b>	25/5	\$37.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
<b>L2 FTTN Spectrum Data 50Mbps/20Mbps</b>	50/20	\$45.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
<b>L2 FTTN Spectrum Data 100Mbps/40Mbps</b> <i>DS: 50 to 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
<b>L2 FTTN G.Fast Spectrum Data Max/100Mbps</b> <i>DS: 250 to 990 Mbps, US: 50 - 100 Mbps</i>	Max/100	\$80.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00

### SECTION 3: HYBRID FIBRE-COAXIAL (HFC)

- This section and the two tables below set out the prices applicable for HFC services, which are available at selected locations in Geelong, Ballarat and Mildura in VIC.
- Vision Network performs jumpering/installation for all HFC services.
- The pricing set out in the table below became effective on and from 1 October 2022.

HFC Layer 2 SPECTRUM FREEDOM PLAN			Standard Fees		Other Fees		
Vision Network Product Name	Speed Mbps	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L2 HFC Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data 50Mbps/20Mbps	50/20	\$45.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data 100Mbps/40Mbps <i>DS: 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data 250Mbps/50Mbps <i>DS: 250 Mbps, US: 25 - 50 Mbps</i>	250/50	\$68.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00
L2 HFC Spectrum Data Max/50Mbps <i>DS: 350 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$99.00	N/A	\$0.00	\$0.00	\$0.00

HFC Layer 3 SPECTRUM FREEDOM PLAN			Standard Fees		Other Fees		
Vision Network Product Name	Speed Mbps	MRC	Install Fee	Setup Fee	Cancellation Fee (within 6 months of Service Commencement Date)	NTU	NTU - Shipping Fee
L3 HFC Spectrum Data 25Mbps/5Mbps	25/5	\$37.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data 50Mbps/20Mbps	50/20	\$45.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data 100Mbps/40Mbps <i>DS: 100 Mbps, US: 20 - 40 Mbps</i>	100/40	\$65.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data 250Mbps/50Mbps <i>DS: 250 Mbps, US: 25 - 50 Mbps</i>	250/50	\$68.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00
L3 HFC Spectrum Data Max/50Mbps <i>DS: 350 Mbps, US: 25 - 50 Mbps</i>	Max/50	\$80.00	\$99.00	N/A	\$0.00	\$50.00	\$0.00

#### SECTION 4: NNI and OTHER CHARGES

- This section and the tables below set out the prices applicable to ordering NNIs and other services.
- The pricing set out in the tables below will become effective on and from 1 August 2023.

NNI			PRICING			
Vision Network Product Name	Distance	Speed	MRC	Setup Fee	Contract Term (months)	Order Withdrawal Fee (prior to Service Commencement Date)
L2 NNI Spectrum – 1 Gbps (1000BaseLX)	<10 kms	1 Gbps	\$100.00	\$1,000.00	0	\$1,000.00
L2 NNI Spectrum – 10 Gbps (10GbaseLR)	<10 kms	10 Gbps	\$400.00	\$5,000.00	0	\$5,000.00
L2 NNI Spectrum – 1 Gbps (1000BaseZX)	10 – 40 kms	1 Gbps	\$125.00	\$2,000.00	0	\$2,000.00
L2 NNI Spectrum – 10 Gbps (10GbaseER)	10 – 40 kms	10 Gbps	\$400.00	\$6,000.00	0	\$6,000.00

OTHER CHARGES	
Customer Premise Equipment Install Charge	\$45.45
Missed Appointment Fee	\$79.00
Fault rectification fee (Customer fault)	POA from \$150.00 1st hour then \$20 per 15 minutes
Incorrect Callout Fee (includes no Fault found)	\$79.00
Other Fees (Labour Charges) if required	\$189.00 per hour (minimum 2 hours)

## PRICE BOOK VERSION HISTORY

Version	Description	Publication Date
N/A	First released version of Price Book	2016
Version 2.1	Amendments to Price Book to introduce FTTB and FTTH pricing changes	1 October 2021
Version 2.2	Amendments to Price Book to introduce FTTN and HFC plans and G.Fast plans	5 May 2022
Version 3	Amendments to Price Book to change the effective date of pricing changes.	21 September 2022
Version 3.1	Amendments to Price Book to remove Spectrum Smart Plans and update NNI Setup and Monthly recurring fees.	1 June 2023

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